



JARVIS MATERIAL HANDLING

Material Handling, Industrial Equipment,
and Space Solutions Provider

jarvismaterialhandling.com

COMPANY DATA

Incorporated in 1966, Jarvis Material Handling Solutions is a customer focused distributor and manufactures rep specializing in material handling equipment and space solutions. We work to connect our clients with the manufacturer that best meets their specific needs. Headquartered in west Michigan we serve customers nationwide, providing quality products and expert installation services.

MAIN CONTACT



Susan Smith
President/Sales
ssmith@jarvismaterialhandling.com
(616) 363-9847

MAILING ADDRESS



P.O. BOX 14
Coopersville, M 49404-0014



UEI: K9UYMKGC8AS4



Tax Identification: 61-1753747



Primary NAICS: 423830,
423440, 493110



CAGE CODE: 7SM47



WBENC Certified Women's
Business enterprise (WBENC)
Cert. #2005128350



Woman Owned Small Business
(WOSB) Cert. #WOSB170500

CAPABILITY STATEMENT



CORE COMPETENCIES

- Material Handling Equipment & Systems
- Storage, Racking & Shelving Solutions
- Modular Offices, Mezzanines & Enclosures
- Equipment Installation & Project Management
- Industrial Equipment Distribution & Representation
- Custom Facility & Workspace Solutions
- Turnkey Design, Supply & Installation
- Technical Sales & Equipment Sourcing



PRODUCTS/CAPABILITIES

- Material Handling Equipment
- Conveyors & Conveyor Systems
- Cranes, Hoists & Lift Tables
- Warehouse Racking & Shelving
- Storage Systems
- Modular Offices & Buildings
- Mezzanines & Work Platforms
- Facility Design, Installation & Project Management



DIFFERENTIATORS

- **60+ Years of Industry Experience** – Trusted material handling and industrial equipment partner since 1958, delivering proven solutions across multiple industries.
- **Certified Woman-Owned Small Business (WOSB)** – Eligible for federal, state, and local supplier diversity and set-aside contracting opportunities.
- **Nationwide Equipment Sourcing Network** – Established relationships with leading manufacturers provide access to a broad range of material handling, storage, and industrial equipment solutions.
- **Turnkey Design, Supply & Installation** – Complete project execution from concept and engineering through procurement, delivery, and professional installation.
- **Rapid Response Quotations** – Detailed quotes and project recommendations typically provided within 24 hours to support fast-moving procurement requirements.
- **Single-Source Project Management** – Dedicated team manages every phase of the project, reducing administrative burden and ensuring seamless execution.
- **Industry-Specific Expertise** – Extensive experience supporting manufacturing, aerospace, distribution, warehousing, government, and institutional facilities.
- **Customized Solutions** – Tailored equipment and space optimization strategies designed to improve safety, productivity, and operational efficiency.
- **Proven Manufacturer Partnerships** – Long-standing alliances with industry-leading suppliers ensure quality products, competitive pricing, and reliable support.
- **Nationwide Service Capability** – Ability to support projects across the United States through a network of manufacturers, installers, and logistics partners.



WHO WE SERVE

- Manufacturers, including Automotive, Aerospace, Medical, etc.
- Original Equipment Manufacturers (OEMs)
- Warehouse/Distribution Centers
- System Integrators
- Construction/General Contractors
- Government and Educational Facilities



CLIENTS/PAST PERFORMANCE

- Homag/Stiles Machinery
- Parker Hannifin Corporation
- Automated Process Equipment Co.
- Stanco Metal Products
- Federal-Mogul Corporation / Tenneco
- Specialty Tooling Systems
- King Milling Company
- Getman Corporation